

## We create places where communities thrive

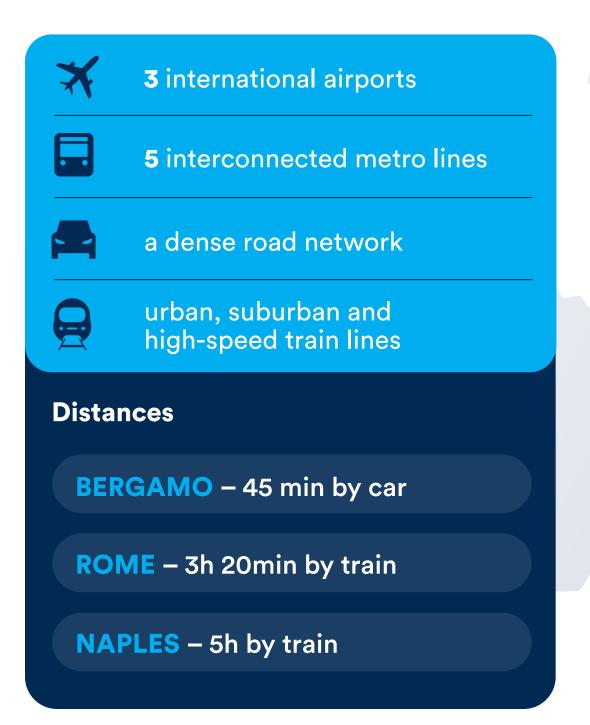
Lendlease's urbanisation-led strategy focuses on major gateway cities London around the world - Thamesmead Waterfront - Euston station Silvertown - Internation Quarter London - Elephant Park - High Road West - Smithfield, Birmingham Chicago - Southbank Lakeshore East San Francisco Milan Boston - San Francisco Beijing - Milano Santa Giulia - 30 Van Ness - MIND Milano Innovation District **New York** Los Angeles – Java Street Shanghai **Kuala Lumpur** - The Exchange TRX Singapore - Comcentre redevelopmen **Investment Development** Construction Brisbane Funds under **Assets Under** Development Construction **Sydney** backlog revenue Management pipeline Management \$44 billion \$10.5 billion \$30 billion \$117 billion - Sydney Place Melbourne - Victoria Cross over station development 26 commercial buildings 38 funds and mandates 47 projects 100 projects +50.000 residential units - Melbourne Quarter - Victoria Harbour





Milan's best connected mixed-use districts

Lendlease has chosen Milan for the development of 2 urban regeneration projects that share the same mission of defining a new urban model as well as a strategic position in the vibrant city outskirt









## **METRO DISTANCES**

**10**min



**20**min

Cadorna

**24**min

M1 M3 Duomo

## **TRAIN DISTANCES**

**12**min

**16**min

**25**min

Centrale station

Garibaldi station

Cadorna station

### **LINES**

Varese-Milano-Treviglio

Novara-Milano-Treviglio

Chiasso-Como-Milano-Rho

#### **HIGH-SPEED RAIL DISTANCES**



2h 47min



**38**min



**3**h **20**min

Venezia Santa Lucia



Roma Termini

## **AIRPORT DISTANCES**



Malpensa

Linate



**30**min

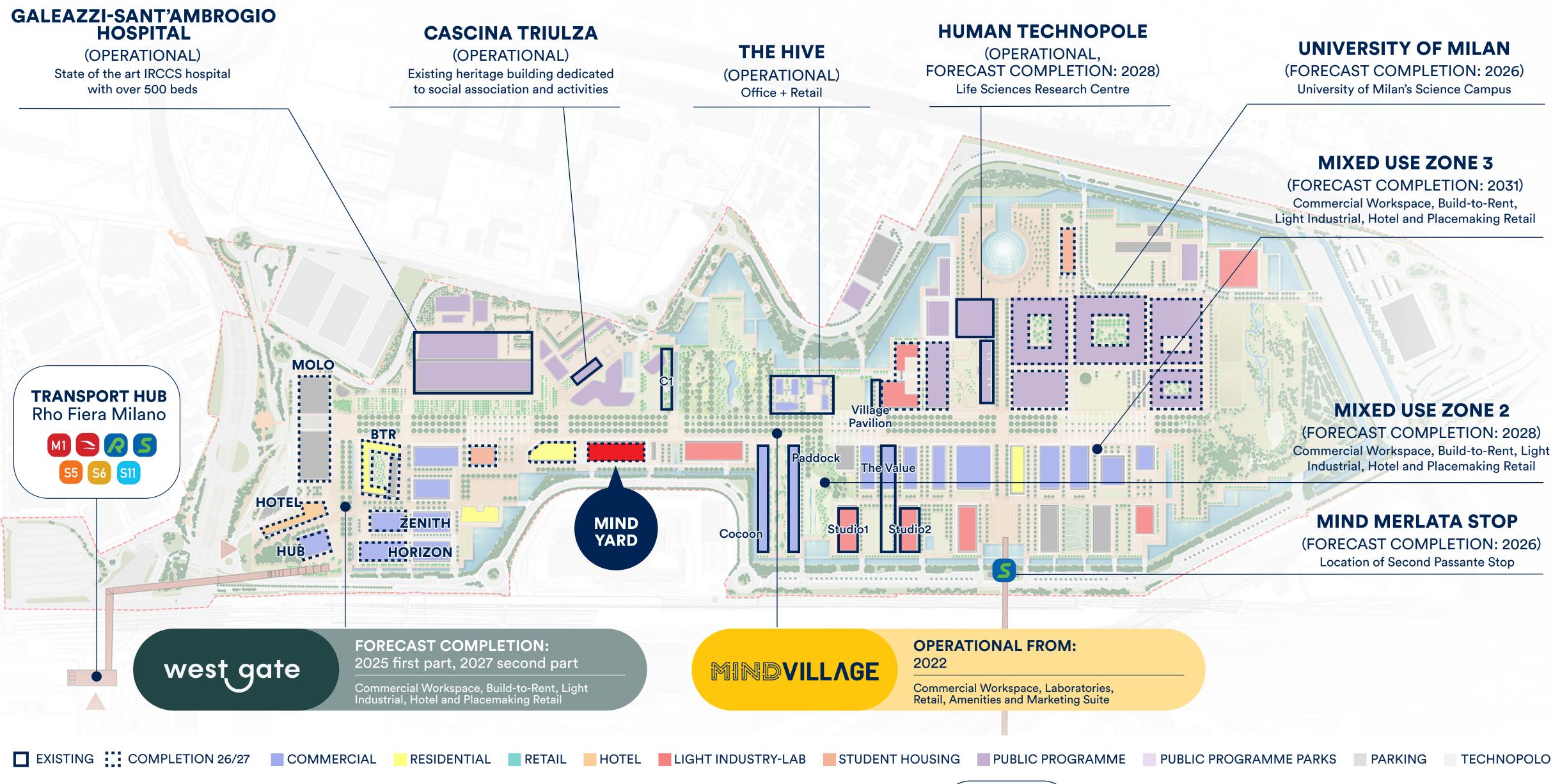


**45**min























Cascina Triulza





Studio 2

## **PLAYGROUND AREA**

Space dedicated to sport activity



Digital Bloom

Palazzo Italia

2 basketball fields





Gym



Laundry room

Inside you will find:

### **FOOD STATION**

Space dedicated to tasting and meeting







Fountain



Changing room

Bike racks



Retail

Grocery



1 volleyball field



Ping Pong

Restaurant

EV charger

Water house

Creche

## **MIND Ecosystem:**

# a global excellence in lifescience to propel innovation

Six anchors are driving MIND's development and will catalyze an influx of innovative companies and excellent projects.





(OPERATIONAL, COMPLETION: 2028)

The leading research institute
for life sciences in Italy.



(OPERATIONAL)
The leading hospital for orthopaedic and prosthetic surgery.



(GROUNDBRAKING: OCT '23)
Public teaching and research University, top
performer in the Life Sciences domain.



(OPERATIONAL)
Innovation network for the third sector.



(OPERATIONAL)
Innovation ecosystem of private entities in partnership with key public authorities.



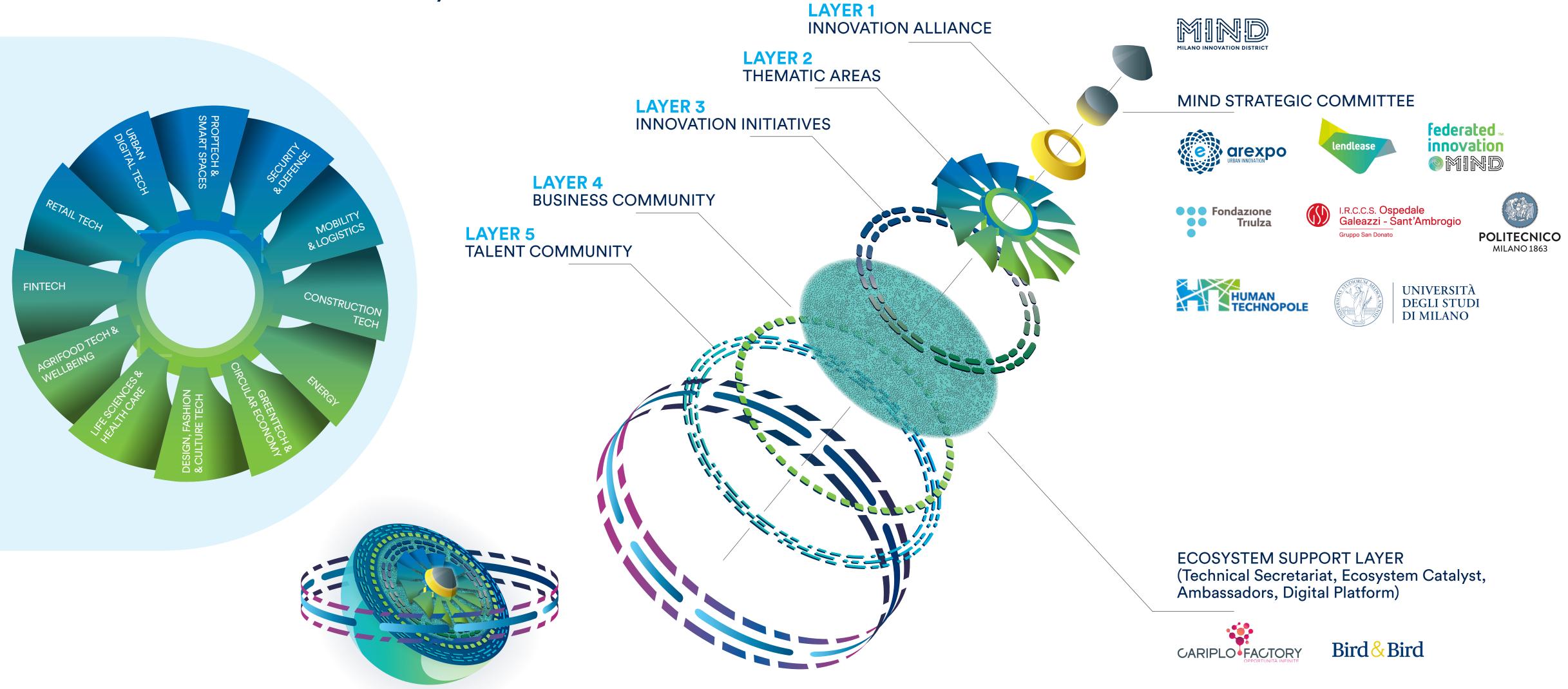
Public scientific-technological University, leader in teaching and research.







Federated Innovation@MIND is a space for innovation, a partnership of private and public entities born to turbocharge innovation in Lifescience and City of the Future.





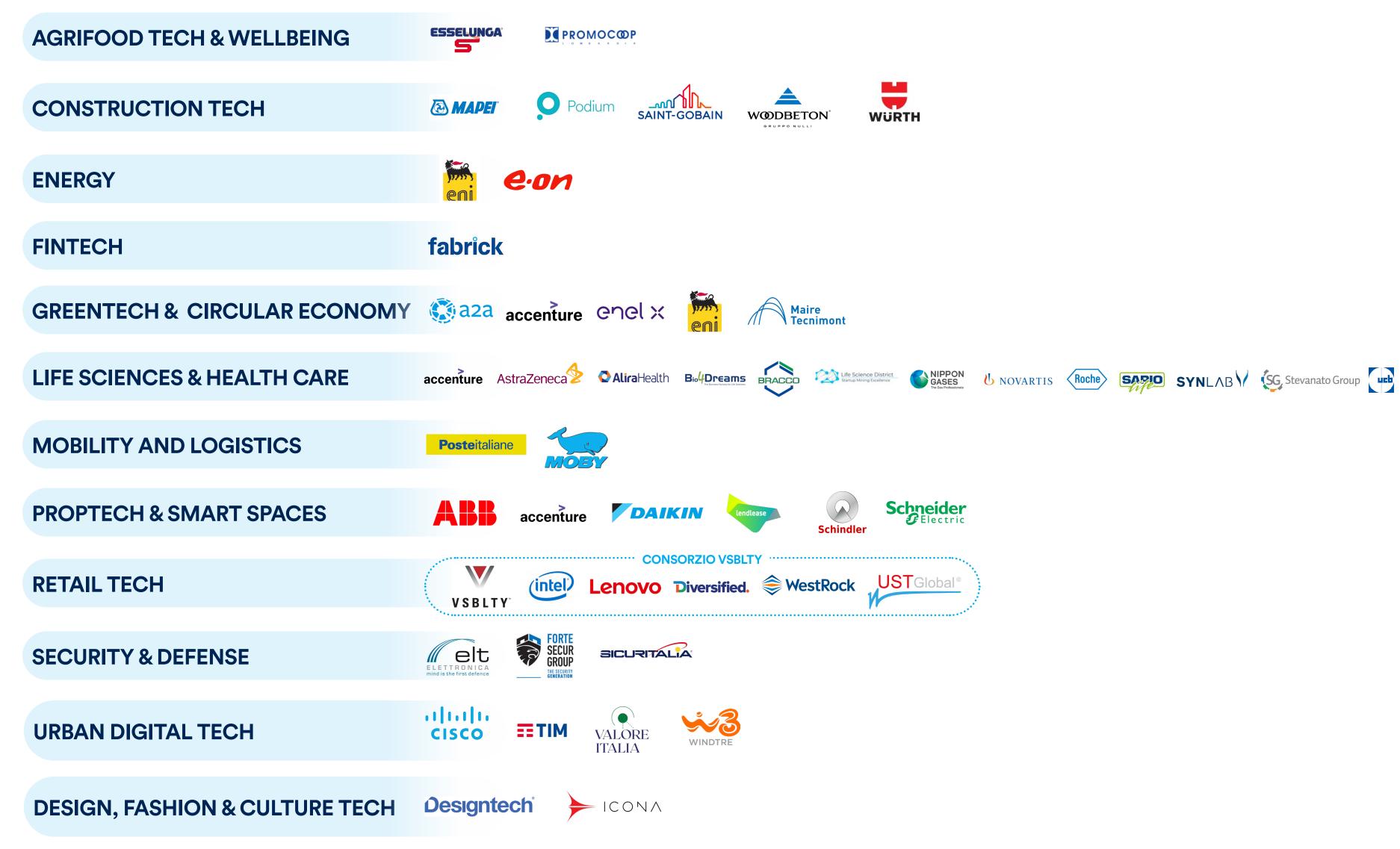


# federated ™ innovation INDEX INDEX

# PROPTECH & SMART SPACES SMART SPACES CONSTRUCTION TECH CARCHAR RECOMMAN CARCHAR



## Federated Innovation @MIND Members per Thematic areas





projects

Average budget for Federated Innovation



## Approaching the creation of MIND: how to build a thriving ecosystem focused on the future health and cities

To create a clear competitive advantage for MIND based on a thriving and specialised innovation ecosystem, a research was carried out, including:

#### **SOCIO-ECONOMIC ANALYSIS OF THE REGION:**

Corporations, research universities and institutions collaborating, patenting and commercialising translational research insectors with high growth potential.

#### LOCAL AND REGIONAL STAKEHOLDER INTERVIEWS:

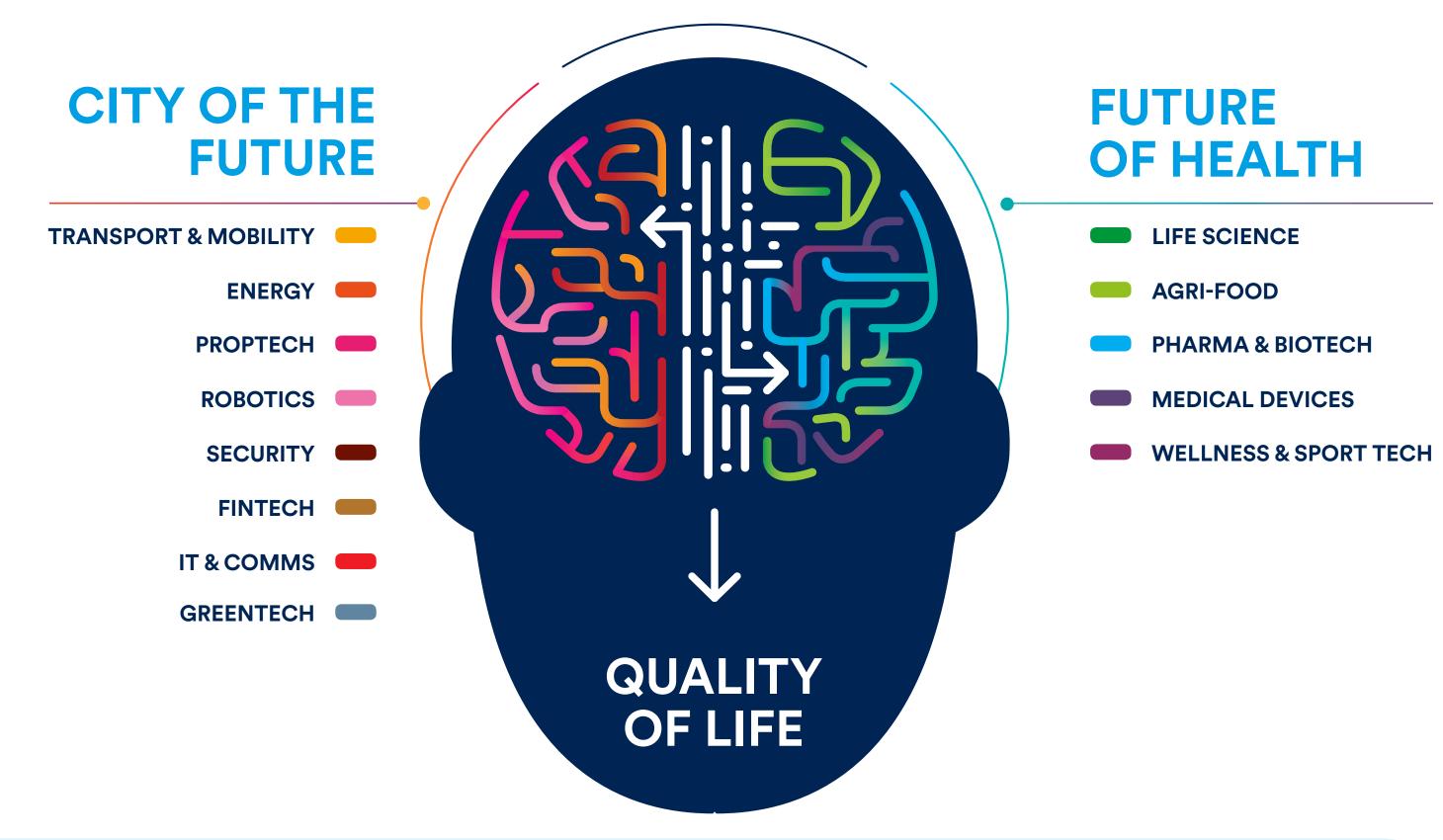
To identify overlapping innovation agendas, understand the opportunities and challenges of growing a local innovation ecosystem within the Lombardy region.

#### **DEVELOPMENT OF AN INNOVATION DISTRICT FRAMEWORK:**

Utilising global best practice via research led by The Brookings Institution and the Global Institute of Innovation Districts, policy guidance from the European Union, and local ambitions within the Lombardy region.

#### **IDENTIFICATION OF KEY RESEARCH AND INNOVATION INSTITUTIONS:**

To identify and attract key local Anchor institutions and their strategic priorities which would share MIND as an innovation district oriented towards the life sciences.



THIS INNOVATION ECOSYSTEM RESEARCH HAS INFORMED THE FOLLOWING TOP RESEARCH / INNOVATION SPECIALISMS:

PRECISION MEDICINE/PRECISION NUTRITION

ADVANCED MANUFACTURING

ADVANCED TECHNOLOGIES AND AUTOMATION

DIGITAL HEALTH

PROPTECH





## The power of ecosystem into urban regeneration project

The management of a urban regeneration project, conducted following an ecosystem approach allows the achievement of positive economic and social as well as environmental outcomes, in line with the general principles of sustainable development.



Ability to understand the interactions among urban ecosystem elements.



Attitude to recognize the value of biological and cultural diversity.





## What is an ecosystem?

An **ecosystem** is a geographic area where plants, animals, and other organisms, as well as weather and landscape, work together to form a bubble of life. Ecosystems contain biotic or living, parts, as well as abiotic factors, or nonliving parts. Biotic factors include plants, animals, and other organisms.

"Human ecosystem" is the term scientists use to study the way people interact with their ecosystems. The study of human ecosystems considers geography, ecology, technology, economics, politics, and history. The study of urban ecosystems focuses on cities and suburbs.

(NATIONAL GEOGRAPHIC SOCIETY)







## Key factors of an ecosystem approach

Lendlease identified different key factors able to offer efficiency and opportunities to let the projects to growth and reach the return of investment. Different area of interest represents the multi-level process of success of the urban regeneration:

## Stakeholder engagement



## Co-participation in project storytelling



The capacity to involve citizens, businesses, nongovernmental organizations, and institutions in the decision-making process offer a common vision and shared objectives.

Ecosystem supports the story and identity of the project with a subsequent positioning of the brand within broader audiences.

## Sustainable urban planning



High level of sustainability goals can be reached adopting planning policies that promote housing density, sustainable mobility, energy efficiency and rational land use.

## Enhancement of ecosystem resources



Cultural traditions, specific skills, research projects and local economies become specific assets to promote the project.

## Deep and advance knowledge of customers



The ability to create a product that can match demands optimize the construction process, from concept to the design stage.





## Advantages of an ecosystem approach

Lendlease focused on creating a coordinated local ecosystem capable of generating revenues, attracting investors – this ecosystem approach turned out to be an efficient complex way of urban regeneration which offers the following advantages:

## Economic growth and sustainable development



Urban regeneration based on the ecosystem approach can attract investments, interests, foster innovation, create jobs and improve the competitiveness of the city.

# Promotion of environmental sustainability



The ecosystem approach can contribute to the conservation of natural resources, rainwater management, reduction of pollution and mitigation of climate change.

## Improving the quality of life



A healthy urban environment, full of greenery, open spaces and accessible services can improve the well-being and health of citizens.

## Social inclusion and resilient communities



An ecosystem approach can foster citizen participation, social cohesion and the creation of resilient communities.

## Creation of a sense of place

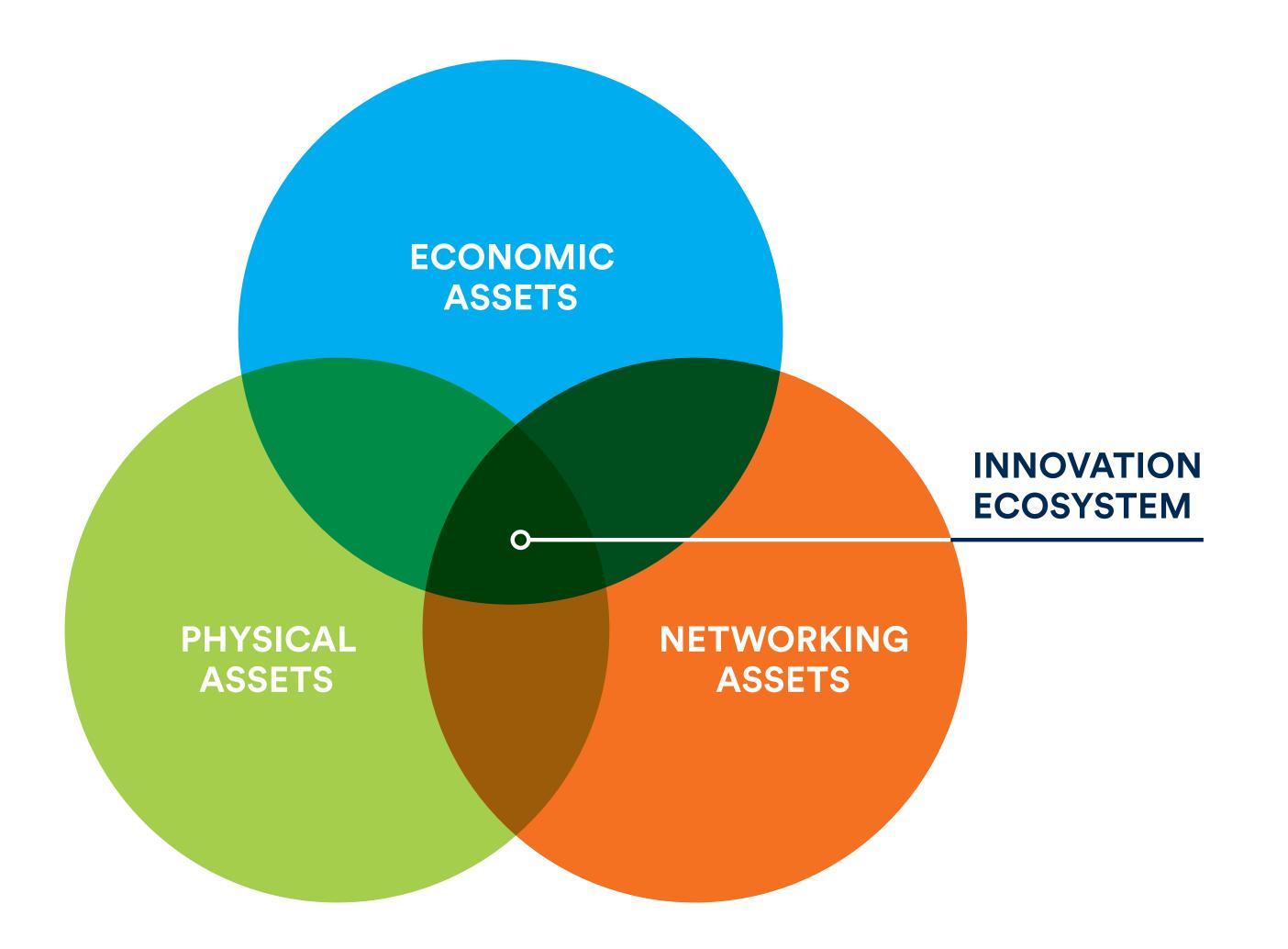


The project's identity before the project itself, a clear purpose and shared values, activation with branding, networking and community building plans, even during the development phase (meanwhile use).





## Innovation ecosystem



A synergistic relationship between people, firms and place (the physical geography of the district) that facilitates idea generation and accelerates commercialization.

(KATZ AND WAGNER, 2014)

Lendlease's vision of MIND: the only way to create value within the district is through creating a thriving local ecosystem – i.e., community building, investing in innovation and promoting scientific collaborations.





## **Lendlease Factor**

MIND-Milano Innovation District was developed as an ecosystem not only at the hardware level, but also and above all at the software level.

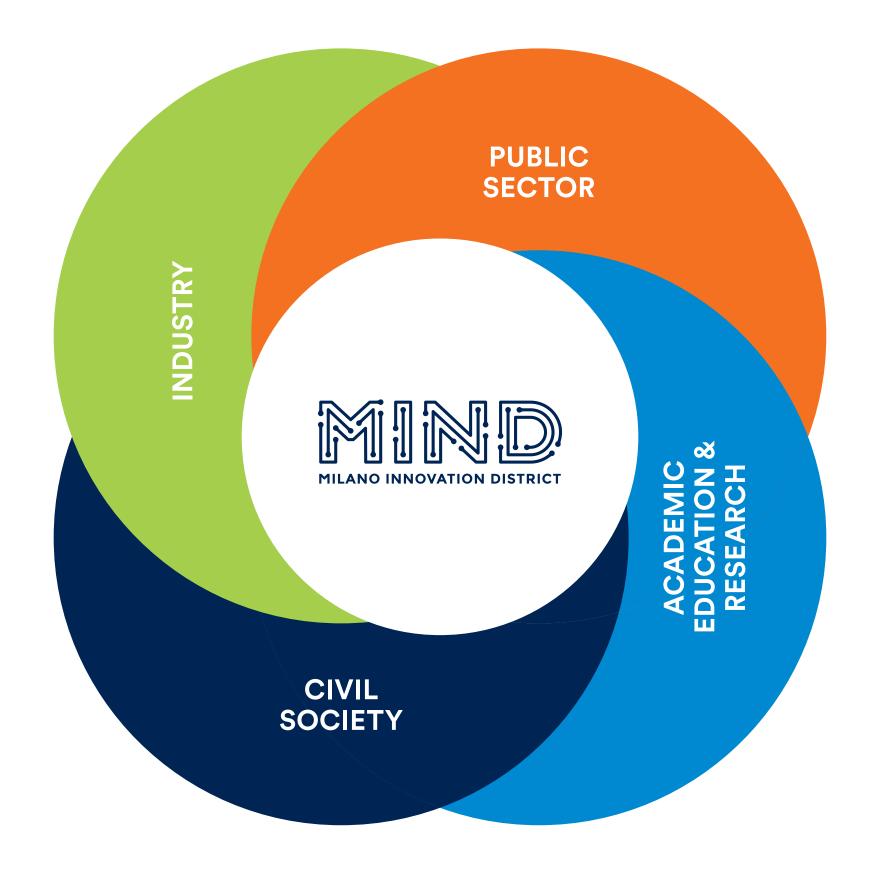
The software is intended as a constellation of contacts with stakeholders from the worlds of research, academia, the public sector, companies and start-ups, public and private investors, with whom to create potential collaborations on the site.

This was part of a piece of preliminary research in order to identify the leading sectors and actors of the regional economy to be leveraged on as the base for the future innovation district.

The development of the software ecosystem started immediately - in 2018, and the hardware part of the district in 2021.

According to Lendlease's vision, the only way to create value within MIND was through community building, investing in innovation, scientific collaborations, and life science projects development.

## The quadruple helix model of innovation



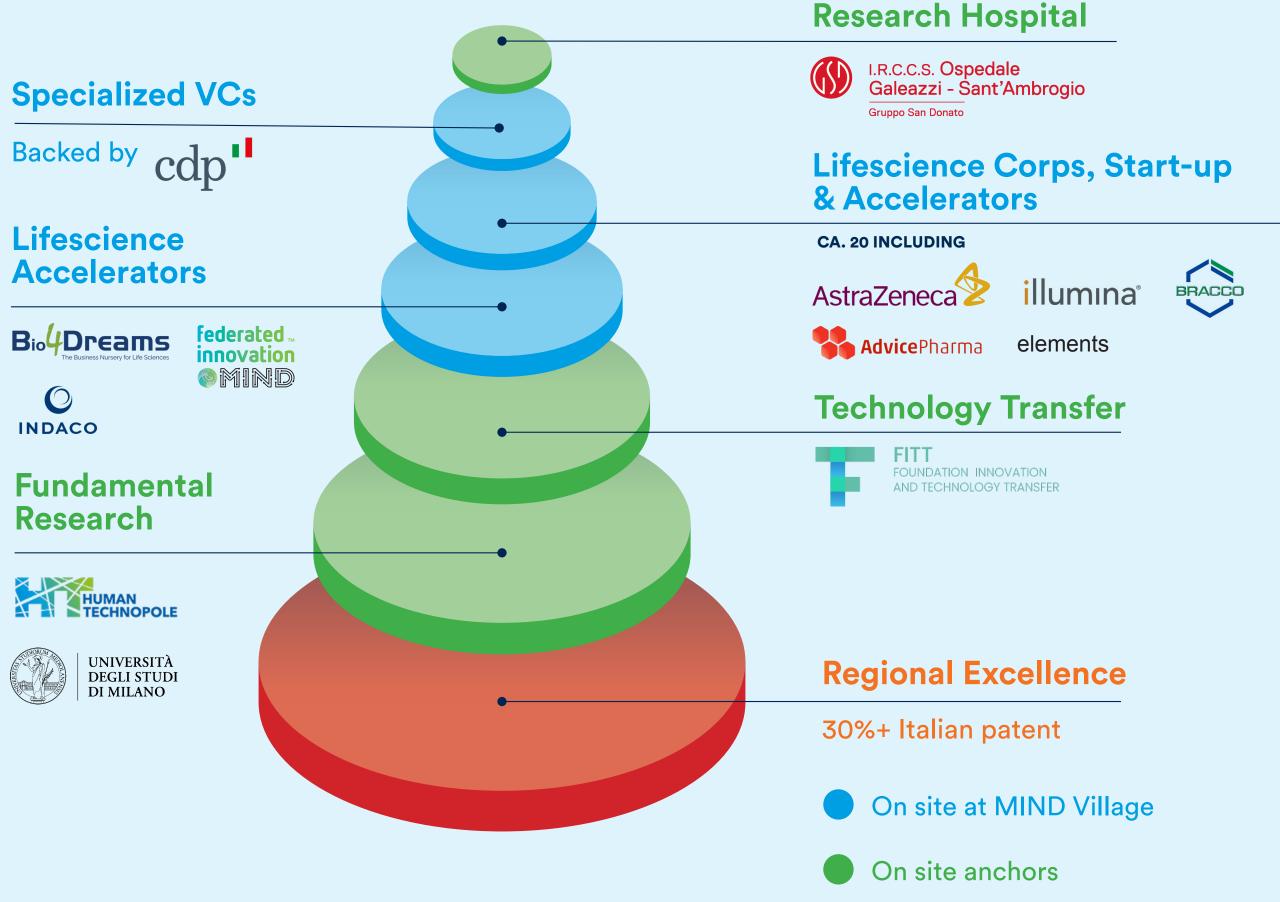




## MIND offers 2 key innovation value chains integrated in the same spot

## 1. Lifescience

research to product development and funding



## 2. City of the future

from early ideas to scale-up in new technologies transforming cities

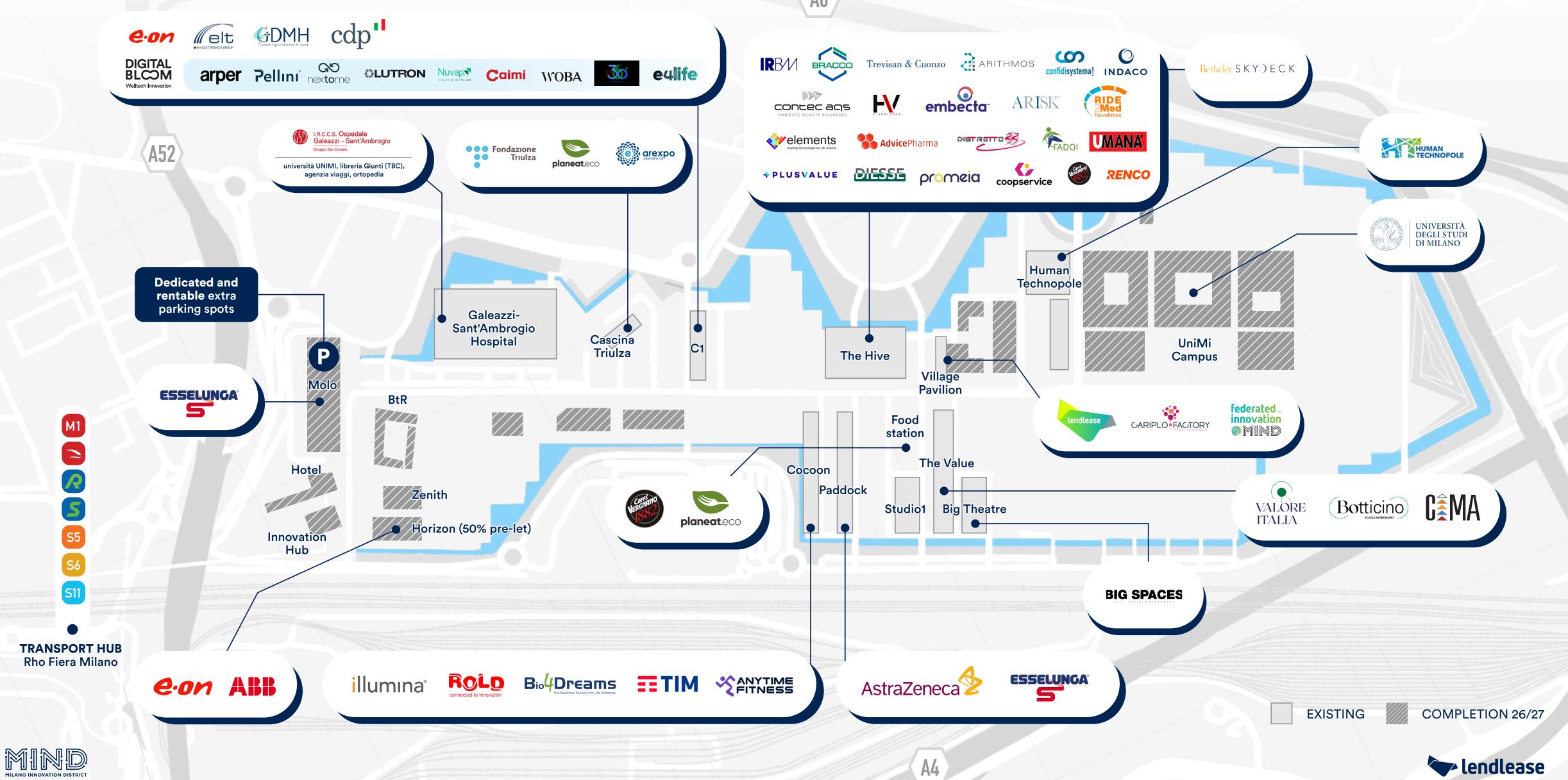












A new milanese
District and a model
of urban regeneration
responding to a vision
of innovation
and sustainable
quality of life



**TO WORK** 

200,000 SQM of grade a offices (GLA)
20,000 SQM of co-working (GLA)
120,000 SQM of laboratories and light industrial (GLA)



**TO LIVE** 

1,500 BTR or serviced apartments
1,100+ student accomodation beds



**TO STAY** 

600 hotel rooms



**TO ENJOY** 

35,000 SQM of retail (GLA)



**PROJECT TARGETS** 

to deliver project in line with Resilient Cities Index



40 HECTARES of public open space



€50m+ investment in revenue generating infrastructure



€20m venture and social impact investing



60,000 people living and working



500+ innovation focused workers within the Village from 2021



10,000 daily users of hospital fully operational in 2021/2022







## **MIND Yard**

## Light Industry R&D Facility

The project will provide
flexible laboratories that can
be adapted to the multiple
requirements of R&D activities.
This typically involves a robust
infrastructure, highly versatile
spaces and dedicated support
spaces for sensitive devices
and other special equipment.

**DIMENSION** 

20.564 smq wGLA

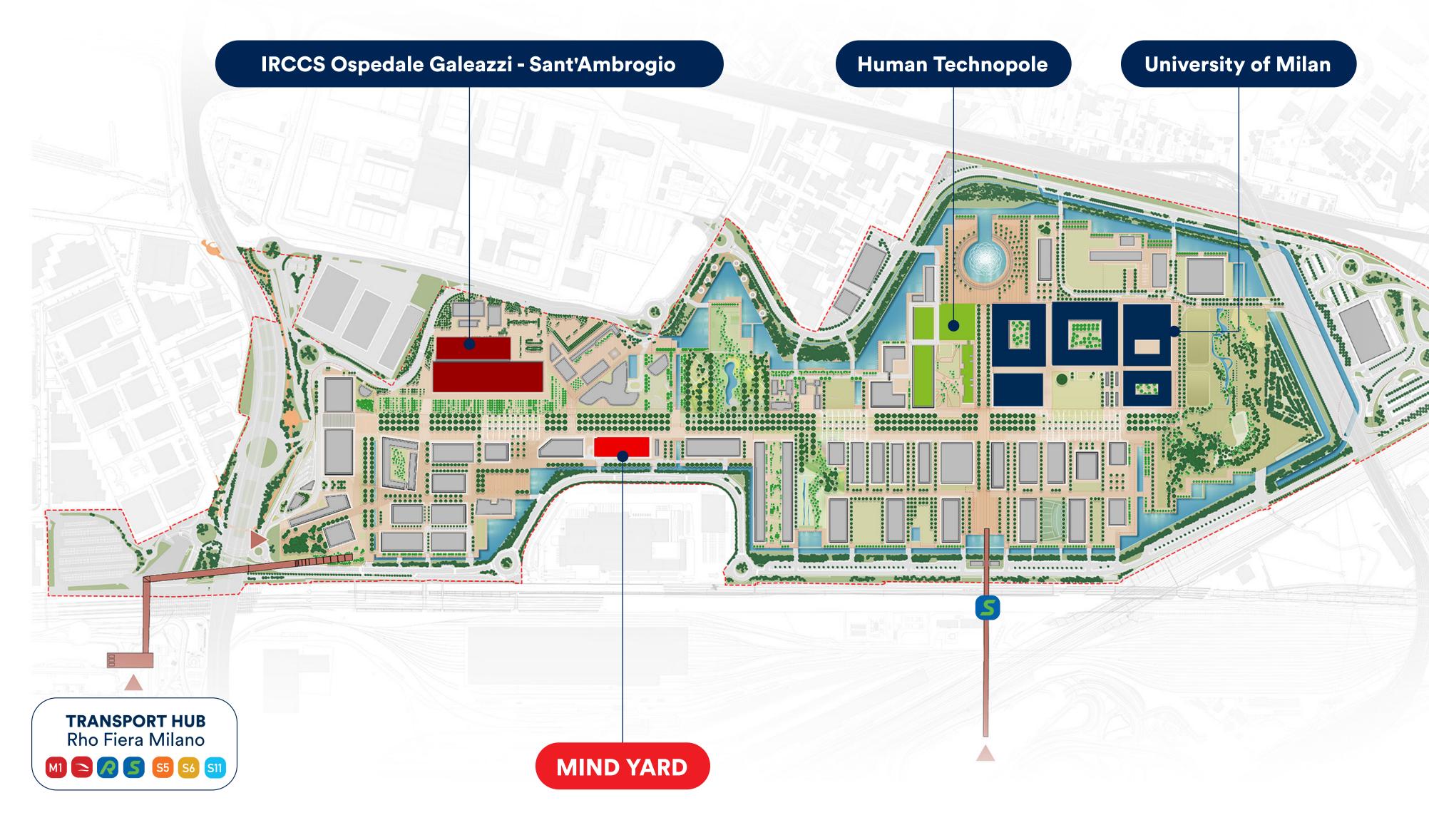
**31.810** smq GEA (w/o roof)

**CURRENT STATE** 

RIBA 2 COMPLETED

COMPLETION

Q2 2026



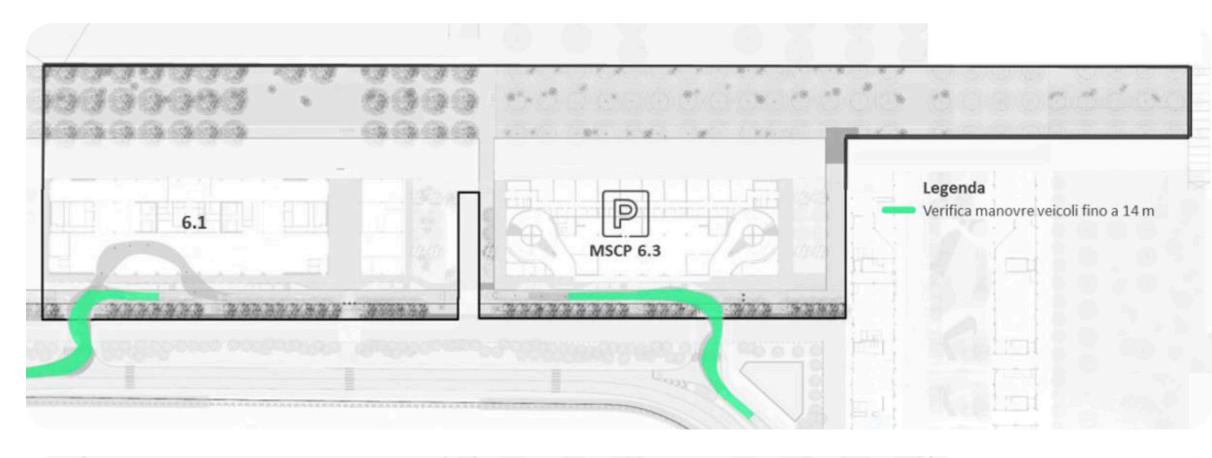
<sup>\*</sup>Please note that all data reported are related to the RIBA 2 design stage. The building may change during the development of the RIBA 3 design stage.

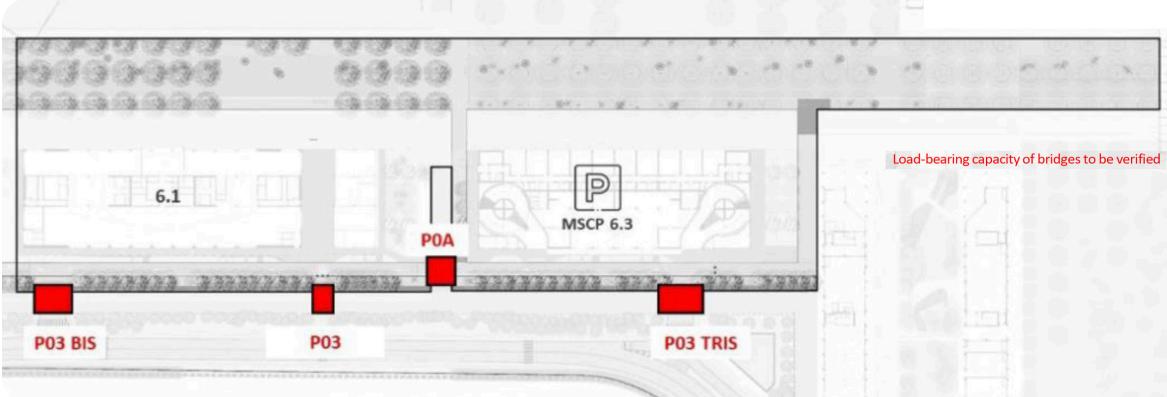


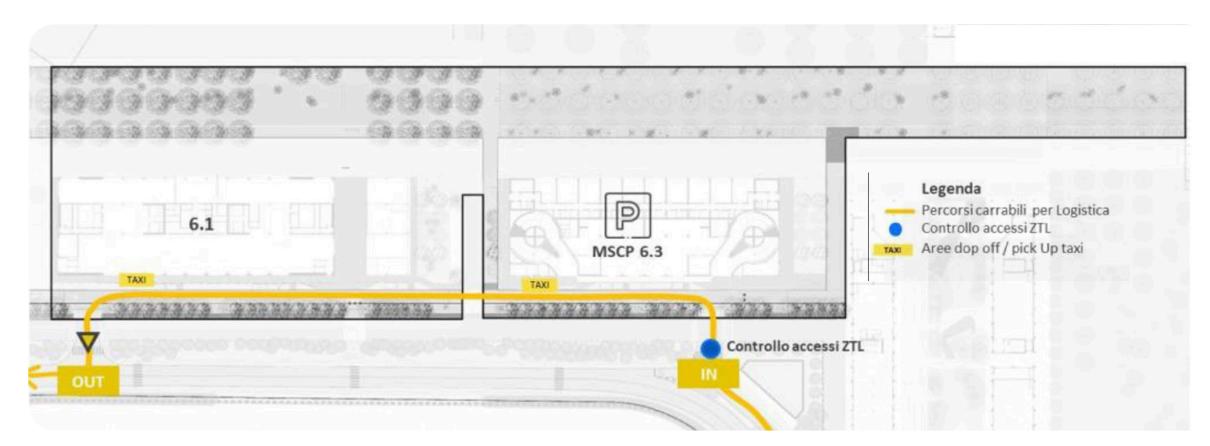


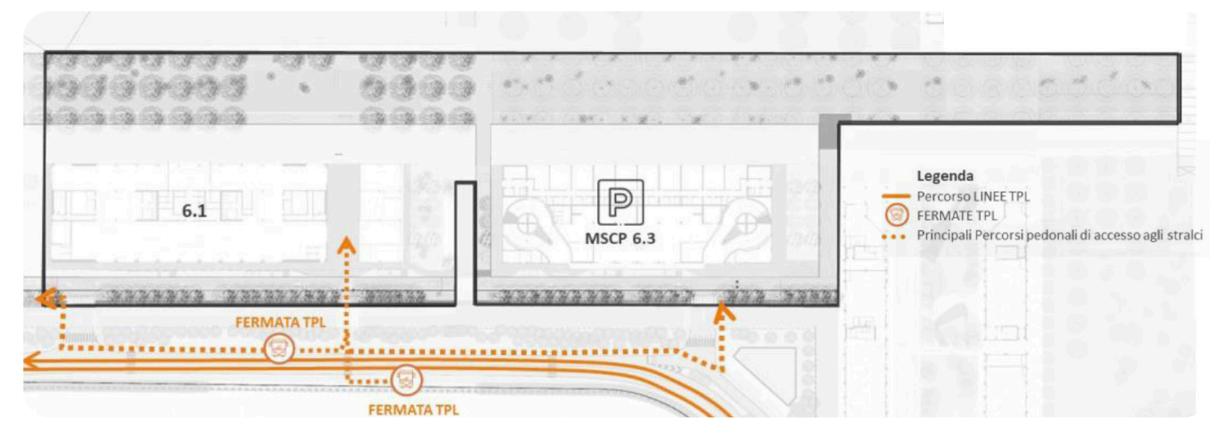
## Logistics, Mobility and Transport

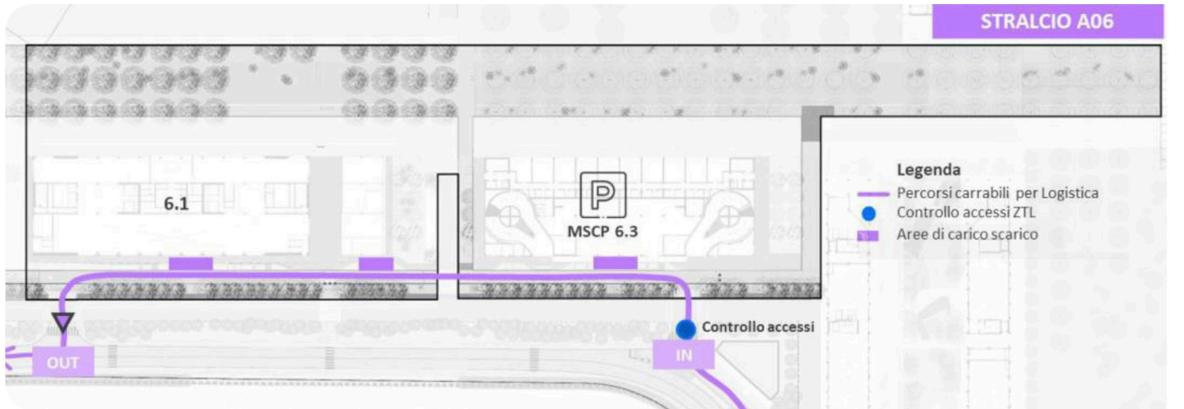
Access is via bridges between the internal and external loops. Access is guaranteed for heavy vehicles up to **14m in length** 





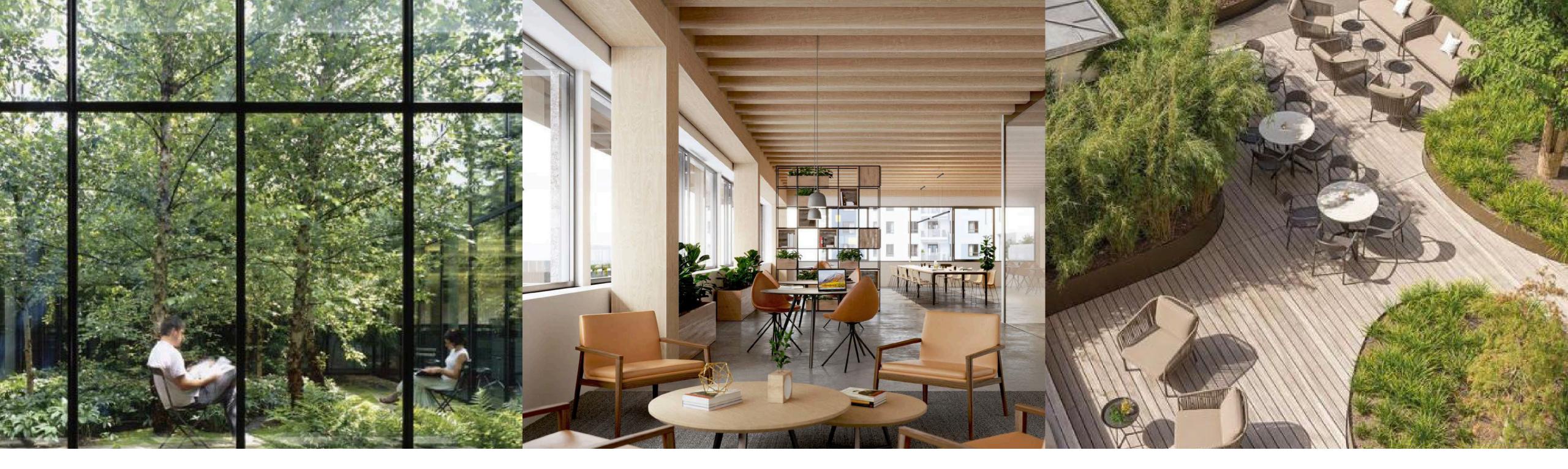












## PROJECT CRITERIA:

## Design



Design capable of housing a mix of laboratories and ancillary offices for both single tenants and multi tenant configurations

## Flexibility



Possibility of divide each floor to create up to four separate portions with the same spatial and architectural quality

## Inspiration



Creation of shared spaces designed to facilitate teamwork, through various models of shared workspace, from the more experimental and flexible ones to the more traditional ones dedicated to research laboratories





## Stacking plan

The picture on the right illustrates an indicative distribution of the uses across the building envelope, highlighting the spaces proposed.

The proposed development is a 8 story light industry building of approximately **31.800 sqm GEA.** 

#### **GROSS LEASABLE AREA (WGLA)**

- Level 2 ca. 2.640sqm
- Level 1 ca. 1.858sqm (up to 2.640sqm)
- Level 0 ca. 2.500sqm

#### PREFAB "GREEN CONCRETE" FRAME

#### **STRUCTURAL GRID:**

- 7.2×8.8m with 400kg/sqm loads
- c.50% of floorplate with extra large grid (7,2 × 13,8m) and loads (1.000kg/sqm)

#### **FLOOR TO FLOOR HEIGHT:**

- Level 0/-1:
- 4,96m (floor to ceiling height: 4,39m)
- 9,92m in double
- Level 2/7
- 4,48m (floor to ceiling height: 3,91m)
- 8,96m in double height area (floor to ceiling height: 8,39m)

#### **DELIVERY CONDITIONS:**

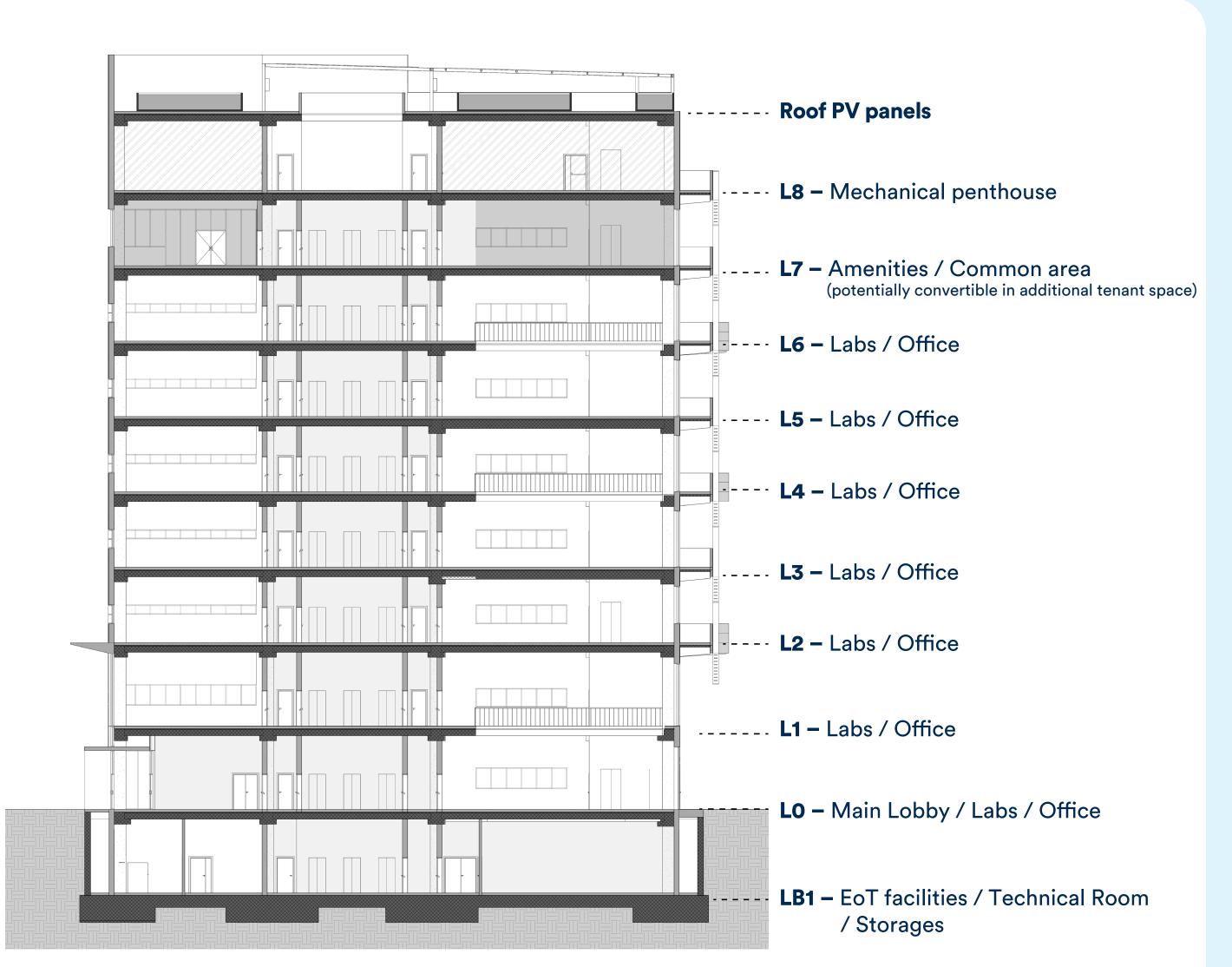
- **S&C** Labs/Office areas
- CATB/CATC -common are

#### **LEED CERT.:**

• Target Gold level CS, v4

#### WELL CERT.

Target Gold level







<sup>\*</sup>Please note that all data reported are related to the RIBA 2 design stage. The building may change during the development of the RIBA 3 design stage

## Typical floor

The plan represent the typical floor proposed. The floor is a flexible open plan area.



Oversized gates on the loading decks / catwalks



Storage for hazardous materials in a dedicated external area



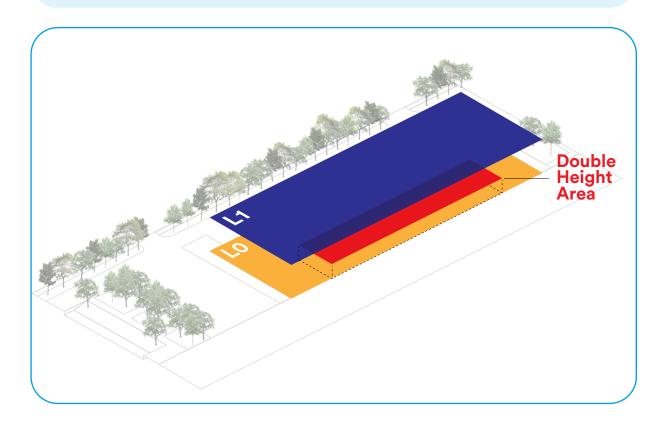
Double height areas

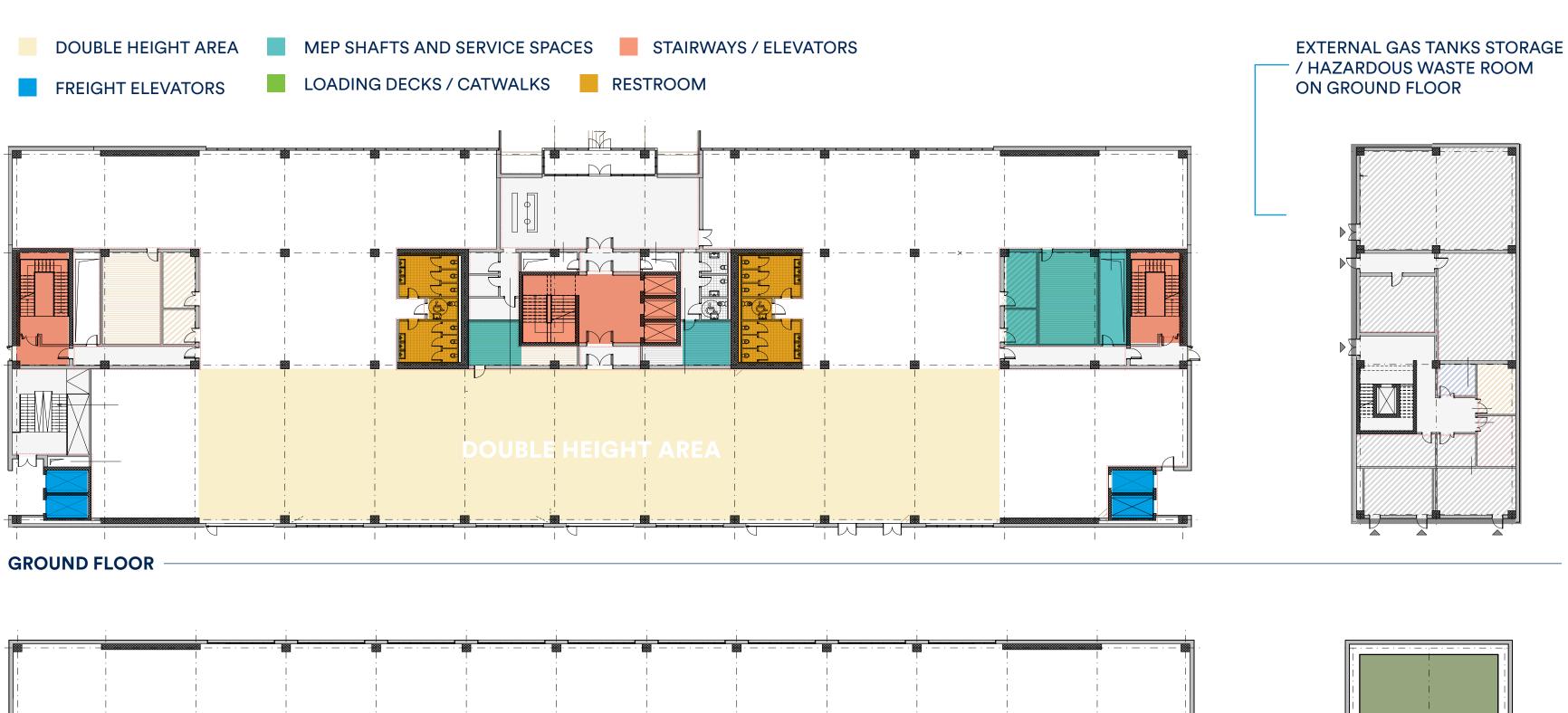


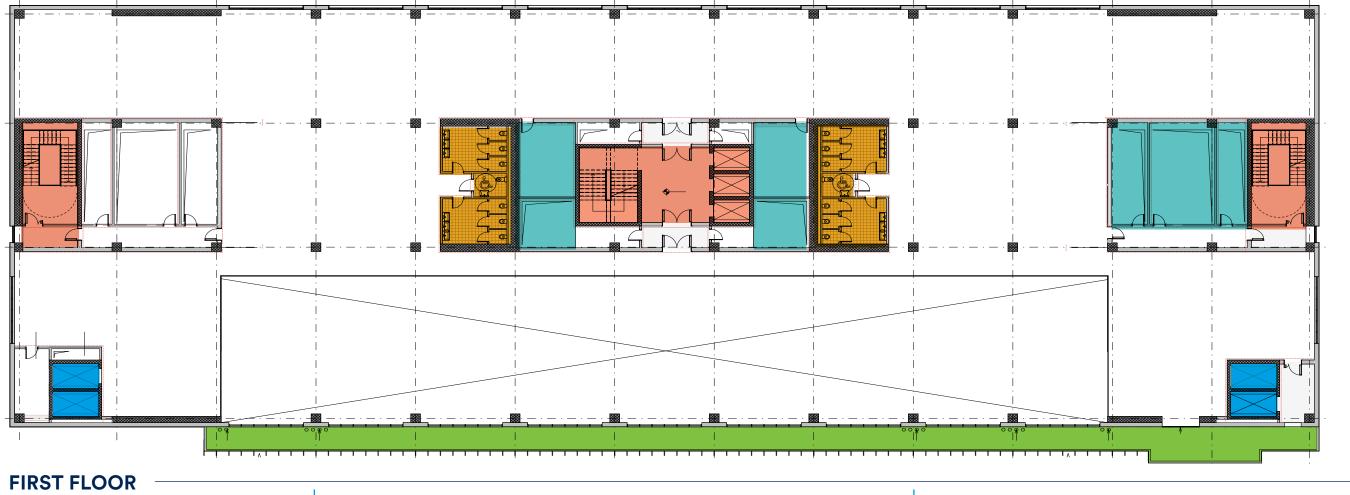
Increased load bearing capacity



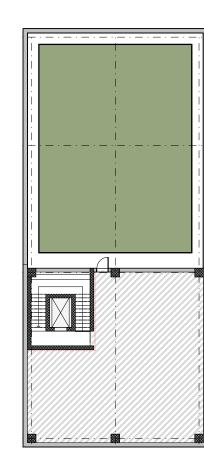
Additional space for MEP risers (i.e. specialized lab exhaust systems in facade)







LABORATORY EXHAUST SYSTEMS IN FAÇADE











## **CGIs Interior View**









# Thankyou

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